

## Enterprise Select

### Service description

Enterprise Select is a call plan open to Centrex business customers spending between £5,000 and £30,000 per annum on calls. Eligible customers will benefit from:

- 1.75 pence per minute to regional & national directly dialled destinations.
- Reduced charges for calls made to mobiles.
- A 30% discount to all other international destinations, including international mobiles and international ISDN calls.
- 5 nominated international destinations to receive a 45% discount on call charges, including ISDN calls (excluding international mobiles)\*.
- Discounts are on Centrex Call Rates.

EXAMPLE: Customer calls France and automatically receives 30% discount as part of this scheme but this country is also listed as one of their nominated countries so an additional 15% discount is applied giving a maximum of 45% discount to the standard charge.

- PLUS the option to choose a further 5 or 10 countries to receive 45% discount for a nominal fee of £2.00 or £3.50 per month not including international mobiles.
- Enterprise Select is applicable on a per customer basis.
- All other call charges including local calls will be at Centrex call rates.

All % discounts stated are on the published Centrex call rates

### Call charges - geographic

Code	Type of Call / Destination	Call Charge (pence per minute)					
		Daytime		Evening		Weekend	
		Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
A1	Regional to Adjacent Exchange	1.75	2.10	1.75	2.10	1.750	2.10
A2	Regional up to 56km (35 miles)	1.75	2.10	1.75	2.10	1.750	2.10
B	National Destinations	1.75	2.10	1.75	2.10	1.750	2.10

Call charges above are subject to a Call Set up Fee of 10.00 (exc. VAT).

## Call charges - mobile

Code	Type of Call / Destination	Call Charge (Pence Per Minute)	
		All Times	
		Ex VAT	Inc. VAT
MB01	Mobile Telephones	9.900	11.880
MB02	Mobile Telephones	22.170	26.604
MB03	Mobile Telephones	11.880	14.256
MB04	Mobile Telephones	10.800	12.960
MB05	Mobile Telephones	12.510	15.012
MB06	Mobile Telephones	19.290	23.148

All prices are subject to a minimum charge of 10.00 (exc. VAT).

## Calls to international destinations

Charge Band	<u>Charge In Pence Per Minute &lt;</u>	
	At All Times	
	Ex VAT	Inc. VAT
Irish Republic	11.900	14.280
Charge Band 1	16.800	20.160
Charge Band 1A	14.000	16.800
Charge Band 2	18.900	22.680
Charge Band 3	31.500	37.800
Charge Band 4	10.500	12.600
Charge Band 5	38.500	46.200
Charge Band 6	23.100	27.720
Charge Band 7	30.800	36.960
Charge Band 8	49.000	58.800
Charge Band 8A	42.000	50.400
Charge Band 9	63.000	75.600
Charge Band 10	70.000	84.000
Charge Band 11	40.600	48.720
Charge Band 12	70.000	84.000
Charge Band 13	70.000	84.000
Charge Band 14	56.000	67.200

Charge Band 15	56.000	67.200
Charge Band 16	63.000	75.600
Charge Band 17	105.000	126.000
Charge Band 18	91.000	109.200

## Calls to international mobile destinations

Code	Charge In Pence Per Minute					
	Daytime		Evening		Weekend	
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
IMIR	24.186	29.0232	22.499	26.9988	21.554	25.8648
IM01	30.969	37.1628	27.791	33.3492	25.838	31.0056
IM01A	27.154	32.5848	26.202	31.4424	24.305	29.166
IM02	32.579	39.0948	30.486	36.5832	29.268	35.1216
IM03	48.077	57.6924	42.61	51.132	41.021	49.2252
IM04	22.632	27.1584	22.1	26.52	21.421	25.7052
IM05	53.719	64.4628	47.195	56.634	45.431	54.5172
IM06	35.554	42.6648	34.385	41.262	32.88	39.456
IM07	43.226	51.8712	41.651	49.9812	40.139	48.1668
IM08	66.424	79.7088	55.623	66.7476	52.109	62.5308
IM08A	54.517	65.4204	51.255	61.506	48.091	57.7092
IM09	79.654	95.5848	70.099	84.1188	64.961	77.9532
IM10	82.258	98.7096	71.184	85.4208	64.961	77.9532
IM11	53.194	63.8328	51.129	61.3548	49.169	59.0028
IM12	83.357	100.0284	79.654	95.5848	64.961	77.9532
IM13	84.414	101.2968	81.201	97.4412	76.175	91.41
IM14	69.875	83.85	66.977	80.3724	63.323	75.9876
IM15	68.188	81.8256	64.961	77.9532	59.606	71.5272
IM16	76.175	91.41	72.871	87.4452	64.961	77.9532
IM17	119.148	142.9776	116.467	139.7604	113.786	136.5432
IM18	105.741	126.8892	103.063	123.6756	100.379	120.4548

## Terms & conditions

- The scheme is open to customers spending between £5,000 and £30,000 per annum ex VAT on non-local calls.
- The lines to which customer-based discount schemes apply must be classified as business lines and rented from KCOM by the customer or the customers wholly owned subsidiaries.
- Calls from the following lines rented from KCOM by the Customer are excluded from Enterprise Select:  
Residential Lines; Payphone lines; Temporary Lines / Temporary Service Lines; Lines not provided by KC, Analogue Local & UK National, ISDN2e Local & National, ISDN30e Local & National, Low Loss Lines Local & UK National, Shared Service Lines & Business Superway Local & UK National.
- This scheme specifically excludes KCOM Local numbers and calls to non-geographic numbers (i.e. those numbers starting 07, 08 or 09). It also excludes calls made using an Operator or a Charge Card. Similarly, calls to Directory Enquiry Services and all other Operator Services do not apply.
- Each international destination (including international ISDN calls) nominated for Enterprise Select will be registered against a position between 1 and 15. Customers are only able to change the Destination/Country in each position once every month.
- For a nominal fee customers can choose countries in further multiples of 5 countries up to a maximum of 15 countries in total. Although discounts are grouped into multiples of 5, less than 5 destinations can be selected. The full charge for each scheme is still applicable.
- Discount is only applicable to the countries listed and calls to international mobiles are excluded.
- Calls to regional & national, UK mobile and international directly dialled destinations will incur a call set-up charge of 10.00p. All other calls will incur a minimum charge of 5.50p.
- All Calls will be billed on a monthly basis under this scheme.

\*Calls to the following cannot receive further discount above 20%:

- Cook Islands, East Timor, North Korea, Niue Islands, St Helena, Sao Tome & Principe, Tokelua, Tuvalu, Wallis & Fortuna
- Countries with specific International Mobile Rates.

## Charging Structure

Applies To	Annual Call Spend Based on Standard Rates	Annual Fee	
		Ex VAT	Inc. VAT
Business Customers	Between £5,000 & £30,000 (exc. VAT)	FREE	FREE

Applies To	Number of Destinations	Annual Fee	
		Ex Vat	Inc. VAT
Enterprise Select Customers	5	FREE	FREE
	10	£24.00	£28.80
	15	£42.00	£50.40

## Enterprise Select Line Rental

### Centrex Charging Structure

Tariffs for KC Centrex include a one-off connection charge per extension, plus a monthly rental per extension.

Exchange lines for KC Centrex extensions are provided on a 1:1 ratio. The connection and rental charges for these lines are included in the KC Centrex connection and rental charges.

Additional charges apply for features and equipment not included in the connection and rental charges.

Bands (No. Lines)	Connection		Monthly Rental Per Line							
	Per Line		1 Year		3 Year		5 Year		7 Year	
	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT	Ex VAT	Inc. VAT
2 - 9	£47.00	£56.40	£21.00	£25.20	£20.00	£24.00	£19.00	£22.80	N/A	
10 - 29	£37.00	£44.40	£18.50	£22.20	£15.42	£18.50	£15.00	£18.00	N/A	
30 - 99	£26.50	£31.80	£17.25	£20.70	£14.50	£17.40	£14.00	£16.80	N/A	
100 - 199	£16.50	£19.80	£16.00	£19.20	£13.25	£15.90	£12.75	£15.30	N/A	
200 - 499	£14.00	£16.80	£15.00	£18.00	£12.25	£14.70	£11.75	£14.10	N/A	
500 - 999	£14.00	£16.80	£13.25	£15.90	£10.75	£12.90	£10.25	£12.30	N/A	
1000 - 2499	£14.00	£16.80	£12.00	£14.40	£10.00	£12.00	£9.50	£11.40	£8.75	£10.50
2500+	£14.00	£16.80	N/A		N/A		£8.75	£10.50	£8.25	£9.90
4000+	£14.00	£16.80	N/A		N/A		N/A		£7.75	£9.30